

Quintessentially Estates names new Director

Top-end estate agency reports doing £33m-worth of deals in central London so far this year

Quintessentially Estates has started its financial year by promoting Simon Garcia from Senior Property Consultant to Director of Quintessentially Estates.



Simon Garcia, Director, Quintessentially Estates

The firm, which is part of Ben Elliot's group of luxury concierge companies, is pretty bullish about market prospects. It claims to have done £33m-worth of deals in central London alone, and notes that "The London property market is on the rise with increased activity from foreign and local buyers alike."

Garcia has been with QE for eight years, since starting out in the prime resi industry. He recently handled the exchange of an £11m unit in Mayfair for a Brazilian client looking for a second home; he also managed to do one of London's biggest ever rental deals, securing an off-market home in Knightsbridge for a client for £53,000 per week...

Penny Mosgrove, CEO of Quintessentially Estates: "I saw the potential in Simon eight years ago at the start of his career. He already had fantastic interpersonal skills which are imperative to our business. I knew he had the skill set to become a key member of

the team and he has proved himself year on year, working up through the company structure, and I am certain Simon will flourish in this role.”

Simon, Director at Quintessentially Estates: “Being promoted to this position, is something I have worked hard for and I plan to take this on with great pride. We offer a personalised buying service here at Quintessentially Estates and building and maintaining our client relationships is the ethos of our business. Why would you buy, often the largest asset you will ever own, without seeking transparent advice from a trusted advisor? I have always thought that anyone buying a property should seek representation from somebody other than a selling agent, I strongly believe that even more in today’s current market conditions. With this in mind I will continue to grow the London buying sector for Quintessentially Estates and I am keen to see the company grow globally to its full potential.”

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