

# Quintessentially Estates moves into lettings

Expansion in response to 'rising number of tenants in the prime marketplace'



Quintessentially Estates has announced an expansion into London's residential lettings market.

The sister company of concierge giant Quintessentially advises well-heeled clients on the sale and acquisition of property in some of the world's glitziest locations, and has decided to add an extra service to the menu in response to the rising number of tenants in London's prime marketplace.

CEO Penny Mosgrove, who's spearheading the move, will be supported by Joshua Cantor-Fuller and Simon Garcia and run the new team from the Chapel Street head office.

The firm completed on a whopping £350m worth of deals last year and has dedicated operations in London, Hong Kong, Dubai, Los Angeles, Monaco, Portugal, Ibiza, Switzerland, and, as of fairly recently, New York City.

**Penny Mosgrove:** “Identifying and increasing the Quintessentially Estates presence in Lettings within key areas of London is a real focus for us. The expansion is a result of an uplift in the needs of our clients and members for a more focused, tailored and bespoke client-led lettings service that they aren’t currently receiving in the marketplace. We also provide a tenant-led Home Management service, a USP for Quintessentially Estates having witnessed a gap in the market, which further encapsulates our commitment to our clients and members, servicing their every property need, creating a full circle offering under one global brand.

“We understand the ethos of what our clients need and a focused lettings division will help continue to cultivate long lasting relationships them, particularly given the growing number of residential developments taking shape in the capital. As a global offering, we understand the needs of international clients more than any other brand so are well placed to service them in such a cosmopolitan capital within this sector of the market.”

*To read more, please visit:* <https://www.primeresi.com/quintessentially-estates-moves-into-lettings/91192/>