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Quintessentially Estates Home & Property Management Portfolio Surpasses £800M Mark



The London-based Home & Property Management arm of Quintessentially Estates, the world's only global lifestyle real estate company, has revealed the latest figures for the value of their property portfolio. For the first time, the total value of London properties under management contracts with Quintessentially Estates has exceeded £800million. This represents a 30 per cent increase on the same time last year, with the team aiming for a target of over £1billion in 2020.

Launched in 2013, the Home & Property Management team currently manages prime and super prime properties across the capital on behalf of home owners and landlords. The Home team works with London households, not only fielding reactive and preventative maintenance issues, but also ensuring that homes are ready for clients returning from abroad, managing suppliers and sub-contractors and assisting with any day-to-day errands for

the home. This represents a truly unique offering, developed to meet the needs of Prime Central London's home owners.

Kathryn Chesham, Head of Home & Property Management, comments: "The past 12 months have been our most active since inception, with Brexit having no discernible effect on the appeal of London to our Landlord and owner-occupier clients. We work closely with Quintessentially Estates' Lettings team to provide a full-service package for Landlords, priding ourselves on providing a 24/7, 365 day-a-year service, which attracts and retains the best quality tenants. Our Home clients know that we are always available and that with our extremely agile approach, we can cater for even the most obscure of requests."

PENNY MOSGROVE, CEO OF QUINTESSENTIALLY ESTATES, COMMENTS:

"AS IS EVIDENT FROM OUR GROWTH OVER THE LAST 12 MONTHS, THERE IS A HUGE DEMAND FOR INTELLIGENT, WHITE-GLOVE HOME MANAGEMENT SERVICES IN LONDON. AS PART OF THE WIDER QUINTESSENTIALLY GROUP, WE ARE ABLE TO FIELD OUR CLIENTS' LIFESTYLE DEMANDS AS WELL AS THEIR MORE TECHNICAL PROPERTY MANAGEMENT REQUIREMENTS. THIS MAKES US UNIQUE AND THEREFORE CONFIDENT IN OUR ABILITY TO CONTINUE BEING THE MARKET LEADERS FOR HOME AND PROPERTY MANAGEMENT AND TO GROW THE PORTFOLIO SIGNIFICANTLY IN THE NEXT 12 MONTHS."