

# Quintessentially Estates makes a move on Germany

The Quintessentially brand is a ‘perfect fit’ for the country’s increasingly international prime market, says new affiliate Patricia Greissl

Quintessentially Estates has launched its third European operation, adding an office in Germany to existing bases in London and Monaco.

The real estate division of “luxury lifestyle services” provider Quintessentially has signed up new affiliate Patricia Greissl to cover the territory, and will be offering buying, selling, lettings and home management across the “Big Seven” cities, and key second-home destinations.



Patricia Greissl

The firm is promising German developers and vendors access to “a new group of buyers” and “international clientele” looking to invest in or move to the country; high-end developments, penthouses, condos and mansions in prime locations will be the speciality, along with waterfront properties and popular vacation spots including the German Alps.

Greissl has joined as MD, following stints at global advisories including JLL and Colliers.

**Penny Mosgrove, CEO of Quintessentially Estates:** “In recent years we have been receiving more and more enquiries from our clients for prime property in Germany so it makes perfect sense for us to set up a permanent presence in the country. We pride ourselves on our agile approach to meeting our clients’ real estate requirements. This new office will further bolster our global ‘follow the sun service.’”

**Patricia Greissl:** “High-end property in Germany is currently experiencing somewhat of a renaissance, as developers strive to meet the pent-up demand for prime real estate of global standard. The Quintessentially Estates brand is a perfect fit to service the growing internationality of the prime market. Our ‘Big Seven’ attract huge interest not only because of the business opportunities they offer, but also because they are a fantastic place to live. We are devoted to our clients’ contentment by adding personal value in finding the perfect home or ideal property investment. In addition, we enhance our buyer’s experience by working closely with our German lifestyle managers, led by William Devine and Steve Kalthoff, who anticipate daily needs and insider requests for those buyers that sign up for a concierge membership.”

Contact Book

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