

## Trio of new appointments at Quintessentially Estates

London-based luxury property firm promotes two and recruits another



**Q**uintessentially Estates has made a trio of new appointments: two promotions and one new recruit.

The Belgravia-based property firm, which describes itself as “the only global lifestyle real estate company”, is part of Ben Elliott’s international concierge outfit Quintessentially Group. It has buying, sales, lettings and property management arms.

Simon Garcia (pictured on the left) has now stepped up from Director to become a Partner. He’s been with the business for nine years, and will continue to run the London buying operation.

Kathryn Chesham (middle) has been with the London office for three years, most recently as Head of Home & Property Management. She has been promoted to Director level, with a corresponding shift in focus from day-to-day operations towards business growth and “increasing the synergy between the Property Management and Lettings teams.”

Christian de Meillac (right) joins Quintessentially Estates as an International Sales Manager from Harrods Estates, where he’s spent the last four years selling top-end new resi developments in London. Before that, he was with Knight Frank’s International Sales team. De Meillac grew up in Trinidad and Tobago, and has represented his home country at golf internationally.

**Penny Mosgrove, CEO of Quintessentially Estates:** “As our team and revenue continue to grow, I am delighted to be expanding our senior management to accommodate new challenges. The next year is going to be very exciting for Quintessentially Estates, both in London and internationally, and Simon, Kathryn and Christian will be integral to our growth.”

**Simon Garcia, Partner:** “As enquiries for good quality homes in London only increase, I am excited to grow our buying division in London. The UK capital will always retain its crown as one of the world’s most interesting and sought-after places for people to live and buy property and we will continue to serve this demand with the highest quality of service.”

**Kathryn Chesham:** “I would like to cement our position as the definitive leaders of luxury home management and vacant care service providers in Prime Central London. We plan to double our revenue once again in this financial year and introduce an exciting new tech offering for clients.”

**Christian de Meillac:** “I am very excited to be spearheading growth within the international sales team here in the London office. I will be sourcing properties from all over the world for our clients, further bolstering the truly global offering of Quintessentially Estates.”