

Quintessentially Estates seeks super-prime partners in ‘ambitious global expansion plan’

Luxury property brokerage continues to hunt for prime resi property specialists in HNW hotspots around the world. “We are looking for partners who want to take their business to the next level overnight,” says CEO Penny Mosgrove

London-based luxury property brokerage Quintessentially Estates has put out a call to “all super-prime agents”, offering a “life-changing opportunity to build a property empire”.

The firm – led by CEO Penny Mosgrove (pictured below) and part of Ben Elliott’s 20-year-old Quintessentially lifestyle concierge business – has launched a recruitment drive, looking for “new partners who wish to buy, sell, rent and manage prime-real estate under the Quintessentially Estates banner.”



“We are looking for partners who want to take their business to the next level overnight,” says Mosgrove, [reiterating a call made earlier this year](#), which resulted in new associates in [Germany](#) and [Hong Kong](#).

QE transacted on more than £1bn-worth of property sales in the last year. It already has affiliates in Asia-Pacific, Europe and American regions, but wants more reps in more global wealth hotspots.

The ten-year-old agency is particularly keen on sourcing prime resi specialists in France, Spain, Portugal, Korea, Australia, Canada, the Caribbean, India, Indonesia, Italy, Japan, Kazakhstan and Kuwait.

Affiliate partners get access to Quintessentially Group’s members, who are resident in over 60 countries and are called a “captive audience of UHNWIs” by QE’s recruitment spiele.

This expansion push comes as a result of “a significant increase in international requests.”

Penny Mosgrove, CEO of Quintessential Estates: “We are seeking affiliate partners in the world’s wealth centres and regions which represent lifestyle hotspots for the global elite – locations where our discerning concierge clients spend both their professional and leisure time. I constantly analyse patterns and requests from our client base, which is becoming more international, which is why we have embarked on ambitious global expansion plans. We are looking for partners who want to take their business to the next level overnight.”

Carina Bendeck, International Business Director: “As the only global lifestyle real estate agency backed by the world’s number one concierge company, we provide both clients and partners with a unique proposition. We are looking for affiliate partners whose business model is focused on once in a lifetime property deals, not volume. We welcome enquiries from real estate experts who have existing track record in the super prime real estate sector or are currently working with UHNWIs.”